**Draper Announces Mid-Atlantic USA Architectural Specifications Manager**

**(Spiceland, Ind.) –** Draper, Inc., has announced a new Architectural Specifications Manager in the Mid-Atlantic USA territory. Brandi Hovermale will focus on helping architects in District of Colombia, Maryland, Kentucky and Virginia solve challenges through the incorporation of Draper products.

“Her extensive industry experience in architectural products makes her a natural fit to provide architects with the support and knowledge they need to easily specify Draper shading, audiovisual, and gymnasium solutions,” said Patrick Herron, LEED Green Associate, Director of Sales – Architectural for Draper. “Whether it be addressing unique project requirements, selecting appropriate product, or assistance in writing specifications, Brandi will be an astute guide.”

Hovermale has more than 14 years of experience in the architectural market, including business development, architectural designs, and specifications.

“Draper has a reputation for high quality and stability, but they’re also very innovative,” said Hovermale. “I’m looking forward to this great opportunity to grow our share in architectural specifications.”

Hovermale will work closely with Commercial Sales Account Representatives John Hutson and Corey Smith, who will focus their attention on commercial dealers in their respective territories.

To reach out to Hovermale, Hutson, Smith, or any Draper representative, visit our contact page at **draperinc.com/contactus**.

**About Draper**Based in Spiceland, Indiana, Draper manufactures window shades, solar control solutions, projection screens, AV mounts and structures, and gymnasium equipment. The family-owned and -operated business was founded in 1902 by Luther O. Draper and is owned and managed by his descendants. Draper ships products to dealers throughout the United States and more than 100 countries. To learn more, visit [www.draperathome.com](http://www.draperathome.com).

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