



**NEWS RELEASE**

**Draper Strengthens Distribution Alliance with Exertis Almo**

**Philadelphia, PA — February XX, 2025 —** [Exertis Almo](https://e4experience.com/av-tech-expo-ny-metro-2025/), North America’s largest and most specialized value-added Pro AV distributor has announced that [Draper®, Inc.](http://www.draperinc.com), innovator of US manufactured AV accessories for displays and projection technology, has taken steps to amplify the distribution partnership.

The expanded alliance offers key benefits to Exertis Almo integrators, including the sourcing of Draper’s full Pro AV portfolio of standard and custom mounts and structures for LED and LCD video wall applications, as well as the complete offering of projection screens and projector lifts.

Additional Exertis Almo integrator advantages include streamlined procurement and reduced lead times, resulting in faster deployment, as well as the ability for integrators to offer high-end, tailored AV solutions for corporate, education, entertainment and other high-profile markets.

****Draper is showcasing its latest innovations at all four of Exertis Almo’s 2025 [E4 Experience](http://www.e4experience.com) events, beginning in [Dallas on March 11](https://e4experience.com/av-tech-expo-dallas-2025/) and [New York Metro on April 2](https://e4experience.com/av-tech-expo-ny-metro-2025/). The E4 Experience offers local integrators and their end users an immersive day of learning, industry insights, and hands-on experiences with nearly 50 manufacturing partners and specialty teams exhibiting and the ability to earn up to 8.5 valuable [AVIXA](http://www.avixa.org) CTS Renewal Units.

Rob Ziv, Senior Vice President of Business Development & Strategy for Exertis Almo said, “With the growing demand for LED and LCD video walls for everything from immersive customer experiences to collaboration and brand visibility, it is critical for our integrators to have a wide range of display accessories to design, customize and complete their AV projects. We look forward to working closer with Draper so our integrators can tailor current and future AV projects to their unique client needs.”

Kevin Barlow, Director of Sales, Pro AV, Draper, highlighted the partnership’s impact on product availability, “We enhanced our distribution relationship with Exertis Almo to give integrators greater access to the mounts and accessories needed to meet the rising demand for large screen installations. Exertis Almo’s broad distribution network and expertise ensure smooth procurement, delivery and installation.”

**Draper Display Accessories Available Through Exertis Almo**

* **Mounts and Structures:** Flexible mounting systems designed for various sizes, available in three categories:

**-Off-the-Shelf:** Standard options compatible with most displays and VESA patterns.

**-Configured:** Pre-designed products with customization options.

**-Custom:** Fully tailored, project-specific designs with in-house support from concept through installation.

* **Lifts and Mounts**: Includes projector, screen and fly cage lifts and mounts.
* **Projection Screens:** A wide range of electric/motorized, manual, fixed and portable screens for front and rear projection for small spaces, large venues, brightly-lit conference centers, control centers, medical imaging and for virtually any installation or ambient environment challenge.

**About Draper**Based in Spiceland, Indiana, Draper manufactures window shades, solar control solutions, projection screens, AV mounts and structures, and gymnasium equipment. The family-owned and -operated business was founded in 1902 by Luther O. Draper and is owned and managed by his descendants. Draper ships products to dealers throughout the United States and more than 100 countries. To learn more, visit [www.draperinc.com](http://www.draperinc.com).

**About Exertis Almo**

Exertis Almo Pro AV is the largest value-added North American Professional AV distributor offering its reseller partners the most expansive range of products, managed services, technical support, and training to drive business growth. Exertis Almo delivers customized business development strategies, programs and educational events that enable partners to thrive. The business is comprised of a highly-accomplished leadership team, more than 300 employees, 12 distribution facilities, 2.7 million square feet of warehousing space, and a marketing team regarded as the most accomplished in the industry. Exertis Almo provides the specialization and resources its vendor and customer partners need coupled with deep industry relationships. For more information about Exertis Almo, go to [www.exertisalmo.com](about:blank).

**About DCC Technology**  
DCC Technology, a division of the FTSE100-listed DCC Plc., is a global network of specialist technology distribution businesses, supported by over 4,800 dedicated employees. With a mission to enrich lives through innovative technology, DCC Technology empowers people and businesses to grow and succeed.

The company delivers technology solutions to meet global needs, supporting more than 2,700 brands and serving over 35,000 retailers, dealers, and resellers.

From enhancing homes through its Life-Tech businesses, enabling faster workplace connections with Info-Tech solutions, and offering superior experiences through its Pro-Tech AV and Enterprise solutions, DCC Technology drives progress across industries. Celebrating innovation, diversity, and bold ideas, DCC Technology fosters growth opportunities for its people and partners to thrive. To learn more, visit [www.dcctechnology.com](https://www.dcctechnology.com/).

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